

SINCE 1949





WELCOME TO LCGPENCE

WHY LCG PENCE

What makes LCG Pence different, and a great partner to our clients, is we are not too big to truly care about your project. Let us demonstrate to you what it's like to have great people take care of your project, and treat it like it's their own. Let us show you how it feels when a contractor is looking not just at their bottom line, but honoring a long term relationship. Let us show you what it's like to work with LCG Pence.

COMPANY OVERVIEW

We provide comprehensive general contracting services for public and private clients nationwide. Our team includes some of the most experienced construction professionals in the industry, with an understanding of the unique aspects of every client's project. Our projects range in size from small tenant improvements to mixed-use high-rises and everything in-between, with over 80% of our work performed through negotiated and CM/GC agreements with repeat clients. We focus on assisting our clients with the creation of projects that meet economic, aesthetic and long-term functional goals by working in close collaboration with the entire design and ownership team. LCG Pence has the requisite experience, skills, knowledge, and resources to make every project a success.

HISTORY

In 1949 Dale Pence started a commercial building company. Half a century later in 2002 Pence Kelly Construction united with Loerke Construction Group (LCG) forming LCG Pence Construction.

APPROACH

Our overarching goal is to deliver a project that exceeds our client's expectations of value, schedule, and quality, while providing an experience that is enjoyable and rewarding.



SAFETY

Doing It Right, the LCG Pence way.

Safety isn't something we govern from the top down. Its something we model and build a culture around. We've been successful by taking it down a level where a carpenter or laborer takes ownership of their own safety. We put them in charge of inspecting the job site themselves instead of someone else always looking over their shoulder.

We are dedicated to a safety program that exceeds the Oregon OSHA standards and provides a continuous improvement strategy for safety on all of our sites. Our successful safety program does not happen by accident, but as a result of our company culture.

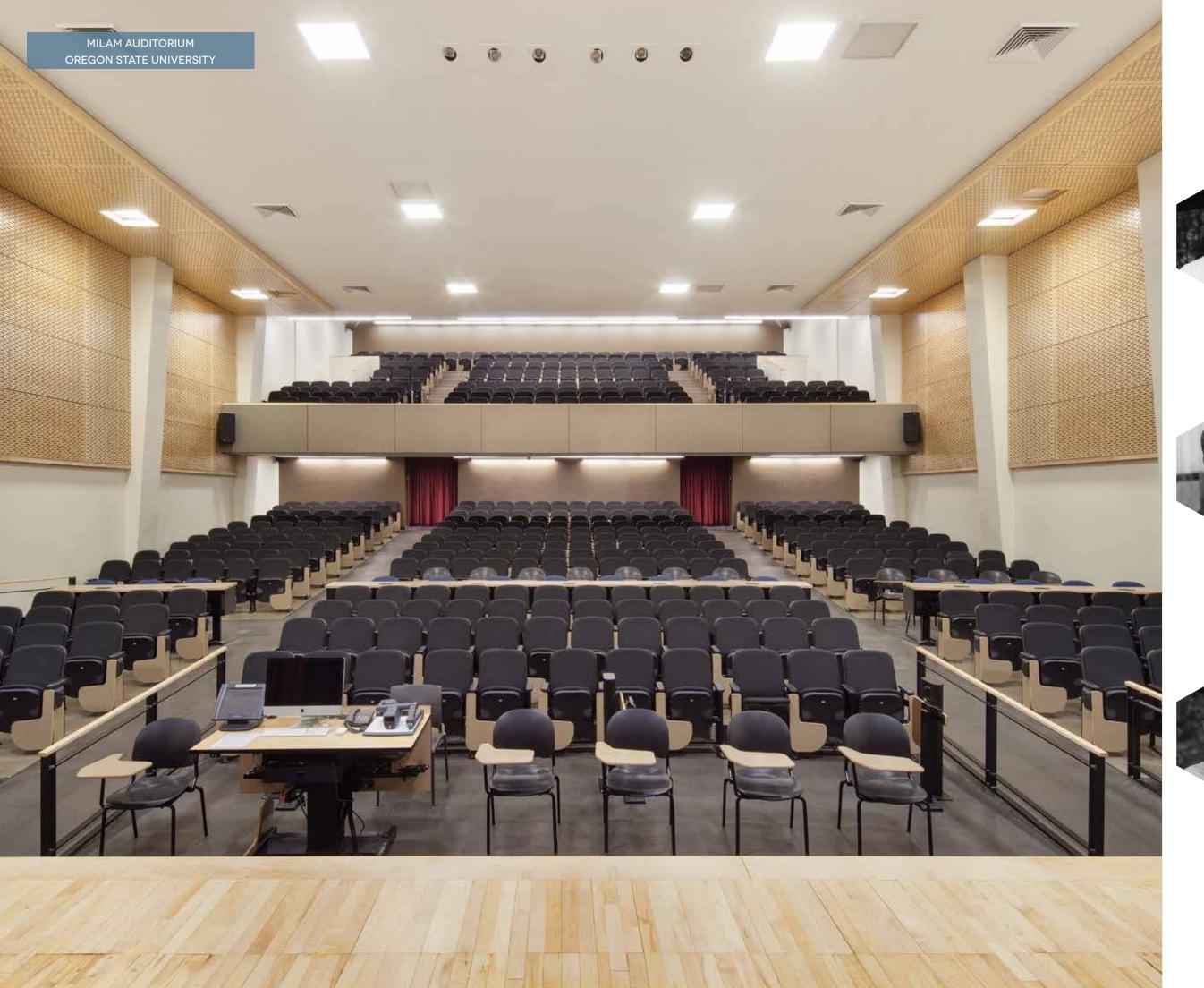
Our commitment to safety is recognized with the Oregon OSHA Safety and Health Achievement Recognition Program (SHARP).

SHARP SAFETY AWARDS

2013 4th year SHARP 2012 3rd year SHARP 2011 2nd year SHARP 2010 1st year SHARP



LEADERSHIP



LEADERSHIP

The LCG Pence Leadership Team consists of three highly accomplished professionals who are dedicated to driving the success and growth of the business. Together, they bring decades of "in-field" construction experience and business management knowledge. They are dedicated to the success of your project and are always readily available to you, whatever the need.



Terry began his construction career in 1970, and in the years since, his experience has included complex projects in the U.S. and abroad. Terry's wide range of project experience includes healthcare, high-tech, industrial, and high-rise mixed-use. He is unquestionably one of the industry's most knowledgeable and wise leaders; with experience that is brought to bear on every LCG Pence project.

DAVE HAYS
dave.hays@lcgpence.com

Dave began his construction management experience in 1989. His diverse career includes work in commercial, institutional, and industrial construction. With extensive experience in the management of complex public and private projects, his communication skills and ability to achieve consensus motivates all team members to work together to exceed the owner's expectations. His background is supported by a Construction Engineering degree from Oregon State University.

PAUL SCHULZ paul.schulz@lcgpence.com

A graduate of Oregon State University's CEM program, and holding LEED BD+C accreditation, Paul has invested his entire

20 year construction career at LCG Pence to become a respected leader. Driven by integrity and admirable communication skills, Paul has demonstrated his ability to execute a flawless project. Paul has served clients in the retail, healthcare, non-profit and recreation industries. An outstanding client experience is the driving force behind each and every decision he makes.



SERVICES

PRE-CONSTRUCTION SERVICES

Site Acquisition Assistance

Site Investigation
Site Feasibility Assistance
Due Diligence Assistance
Project Financing Review and Assistance

Pre-Construction Estimating

Conceptual and Schematic Budgeting
Value Engineering/Cost Reduction
In-House Trade Estimating
Budget Variance Analysis
Life Cycle Cost Analysis

Pre-Construction Scheduling

Conceptual Scheduling
Owner and Designer Activity Scheduling
Long Lead Material Procurement
Cash Flow Projections

Pre-Construction Design Assistance

Constructability Reviews
Design Discipline Coordination
Franchise Utility Coordination
LEED/Sustainable Const Assistance

GMP Preparation

Bid Package Preparation Subcontractor Bid Solicitation MWESB Participation Sub Safety Planning & Analysis



CONSTRUCTION SERVICES

Project Delivery Methods

Negotiated Cost Plus with GMP Public CM/GC Competitive Bid Lump Sum Design/Build Financial Participant Tax Credit Funded HUD and Specialty Financed Developer Driven Build to Suit

Cost Control Measures All Projects Receive

Ongoing Value Engineering Change Management and Cost Control Cost Forecasting Cash Flow Analysis

Scheduling Measures All Projects Receive

Detailed CPM Scheduling Including Procurement Weekly Schedule Updating Schedule Benchmark Review Short Interval Look Ahead Scheduling Procurement Management

Quality Control Measures All Projects Receive

Subcontractor Pre-Qualification
Submittal Review Exceeding Project RQMTs
Written QA/QC Plans
Ongoing Installed Products Review
Thorough Pre-Punch Preparation

Other Important Construction Services

Owner Furnished Materials/Services Coord.
Jobsite Imagery and Web Based Cameras
Complete As-Builts and Close Out
Industry Leading Safety & Preplanning Measures
Responsive Warranty Services



HIGHER EDUCATION

Higher Education

LCG Pence's vast experience with higher education construction—and the complexities that come with working on an occupied campus—ensures that we can handle any and all capital improvement projects.

We've worked with higher education clients such as:

Willamette University
Linfield College
Corban University
Oregon State University
University of Oregon
Western Oregon University
Portland State University
Chemeketa College

Our experience includes: Athletic facilities Aquatic centers Science buildings Art centers Student centers Dining halls Student unions Chapels Theaters Performing arts centers Parking structures Medical buildings Classrooms Administrative offices Maintenance facilities **Dormitories**



FEATURE CHEMEKETA COMMUNITY COLLEGE

AMENITIES

5 laboratory classrooms
Teaching spaces
Language center
Faculty offices
Full-service food court

DESCRIPTION

The Chemeketa Yamhill Valley Campus project incorporated the addition of a new, 59,000 SF facility and multiple remodels into one CM/GC project.

A project phasing approach was designed to facilitate the needs of the college faculty and classroom schedules, allowing them to operate while occupied. This building is featured as a satellite campus of Chemeketa's main campus in Salem.

The building rests underneath the existing old growth Oak trees and looks out over the farmland of the Yamhill Valley. Building users have one of the best views of the great wine country and scenery that makes up this unique part of the state.

PAGE 19 IMAGES: TOP: GILFILAN AUDITORIUM, OREGON STATE UNIVERSITY

MIDDLE: MARY STUART ROGERS MUSIC CENTER, WILLAMETTE UNIVERSITY

BOTTOM: MCALEXANDER FIELDHOUSE, OREGON STATE UNIVERSITY











K-12 EDUCATION

K-12 Education

LCG Pence has a highly skilled and experienced K–12 construction team, particularly equipped to handle the unique challenges of CM/GC school construction projects.

We ensure a completed project that exceeds expectations.

We've worked with K-12 clients such as:
Portland Public SD
Central SD
Dayton SD
Hermiston SD
Salem/Keizer SD
McMinnville SD
Beaverton SD
Scappoose SD
Silver Falls SD

Our experience includes:
Athletic facilities
Libraries
Science buildings
Art centers
Student centers
Computer Labs
Aquatic Facilities
Dining halls
Student unions
Theaters
Performing arts centers
Classrooms
Administrative offices
Maintenance facilities



FEATURE

CENTRAL HIGH SCHOOL

AMENITIES

500 seat theater
Science and computer labs
Library
Commons
Stadium & athletic facilities
Full-service food court
LEED Gold Certification



DESCRIPTION

Located in Independence,
Oregon the LEED Gold
Central High School
renovation and addition
project includes a twostory classroom with a new
theater, administration areas,
commons, upgraded library,
and kitchen area. The
renovation also included a
new stadium with upgraded
athletic facilities.

Virtually every part of the 200,000 SF building was renovated throughout the course of the project. Construction was carried out as the school was occupied and continued normal operations.

PAGE 23 IMAGES: TOP: KALAPUYA ELEMENTARY SCHOOL

MIDDLE: SILVERTON HIGH SCHOOL

BOTTOM: ROBERT STRAUB MIDDLE SCHOOL











COMMERCIAL OFFICE

Commercial Office

Whether you are constructing a new office tower or renovating space as a tenant, your office is a reflection of your company's identity. LCG Pence will work with you and the architectural design team to construct a space that meets both your current and future needs and will also ultimately enhance your identity.

Office types we build include:
Corporate Offices
National Headquarters
Mixed Use
Office parks/campuses
Tenant Improvements
Call Centers

Our commercial office clients include:

PacTrust
Wells Fargo
Superior Tire
Performance Health Tech
Oregon Dept of Forestry
MaPs Credit Union
Hewlett Packard
Marion County
Oregon Government
Umpqua Bank
Legacy Health



FEATURE
WELLS FARGO CUSTOMER
CARE CENTER

AMENITIES

500 seat service bay
Training & conference rooms
Raised floor for operations
Colored concrete
Exposed roof decking

DESCRIPTION

Wells Fargo Customer Care Center is a 77,500 SF concrete building with a steel structural roof. Using a fast-track construction method, the building was operational five months after ground-breaking. The floor plan is divided into three bays, two of which provide space for 500 customer service agents. The third bay houses training and conference rooms that feature a glazed clerestory that floods the space with natural light. A raised floor makes the web of telecom cabling possible.

The main corridor in the center bay dubbed "Main Street," utilizes colored concrete and exposed roof decking to give the building a modern corporate theme.

PAGE 27 IMAGES:
TOP: CHURCH EXTENSION
OFFICE BUILDING

MIDDLE: PERFORMANCE HEALTH TECHNOLOGY CORPORATE HQ

BOTTOM: T-MOBLIE CALL CENTER











RETAIL

Retail

With millions of square feet of retail construction completed, LCG Pence has mastered commercial retail construction. Over the past five years, LCG Pence has completed more than 100 retail projects ranging in project size from a \$52 million dollar power center to neighborhood centers with grocery anchors.

We understand that the viability of a project is ultimately decided by cost. Establishing a budget during the conceptual stage, our estimating department has the experience and skills you'll need to make the clear decision for your project.

A project is only successful when it is both viable and a rewarding experience for everyone involved.



FEATUREKEIZER STATION

AMENITIES

100 acre retail development 10 mid & large box retailers Wetland relocation

Freeway ramp and overpass Retailers Include:

Lowe's

Marshalls

Michaels Arts and Crafts

Petco

Staples

Cost Plus World Market

DESCRIPTION

Working closely with the developer, LCG Pence provided constructability analysis, budget reviews, and value engineering. The results allowed the client to achieve the most viable solution for minimizing risk and maximizing profit.

Construction was performed on 10 mid and large box retailers totaling over 1 million square feet of retail space.

The build out of the infrastructure was done through a CM/GC arrangement with the City of Keizer and included the relocation of wetlands, new roads, freeway access ramps and overpass, and traffic lighted intersection.

PAGE 31 IMAGES: TOP: PETCO

MIDDLE: GOODWILL INDUSTRIES OF THE COLUMBIA WILLAMETTE

BOTTOM: OLD NAVY











RECREATION

Commercial Recreation

Surprisingly, the beauty of a recreation project is in what lies beneath. Beneath the surface of the pool decks, behind the mechanical screens, and under the gymnasium floors. It's in the execution of the complex systems that support these unique buildings, that successful recreation projects are made. Sharing our experience, constructing these complex projects, will help make your recreation facility a success.

Recreation Clients include:
Salvation Army Kroc Center
Sunriver H.O. Assoc.
Oregon State University
Central High School
David Douglas High School
Salem Keizer SD
Beaverton SD



FEATURE SUNRIVER HOMEOWNERS AQUATIC & RECREATION CENTER

AMENITIES

20 acre development
5 pools
2 water slides
Lazy river
Hot tub
Exercise room
Multipurpose room
Meeting rooms
40' Tall sledding hill
Bike paths
Outdoor amphitheater

DESCRIPTION

The Sunriver Homeowners
Aquatic and Recreation
Center (SHARC) is a 31,000
SF building on 20 developed
acres. The facility features
five individuals pools with
two water slides, a lazy river,
lap swimming pool, tot pool,
and hot tub. The building
also includes meeting and
multipurpose rooms, exercise
rooms, owners living rooms,
and concession spaces.

The site includes a new, 40 foot tall, "Snow Mountain", sledding hill with three runs of different skill levels. Bike paths, play areas, boulder structures, out buildings, and an amphitheater. The entire project was completed in 10 months.

PAGE 35 IMAGES:

TOP: SALVATION ARMY KROC

CENTER, LEED SILVER

MIDDLE: CENTRAL HIGH SCHOOL, LEED GOLD

BOTTOM: SALVATION ARMY KROC CENTER, LEED SILVER











NON-PROFIT

Non Profit

LCG Pence understands that the singular focus of every non-profit is to service it's mission. We strive to make every non-profit project reflect the goals our customer's specific mission. We can help change your construction project from a business transaction, into a real expression of your mission.

Non-profit clients include:
Marion Polk Food Share
St. James Catholic Church
Goodwill Industries of the
Columbia Willamette
Salem Alliance Church
Salvation Army
Corban College



FEATURE

BROADWAY COMMONS, SALEM ALLIANCE CHURCH

AMENITIES

47,000 SF of Class A offices
Broadway Coffeehouse
Outdoor amphitheater
14 meeting rooms
Salem Free Clinics
250 person ballroom
Prayer room
LEED Silver certification



DESCRIPTION

The Broadway Commons is an extension of the Salem Alliance Church. Built and designed to be a place for everyone in the community. A place where church, commerce and community come together for the common good.

Located in downtown Salem,
Oregon the 47,000 SF
building includes a coffee
shop that opens into an
outdoor plaza complete
with waterfall, grassy slope
and outdoor amphitheater.
The building has 14 meeting
rooms, professional office
space and a prayer center
with views of the surrounding
hills, the state Capitol
building and the downtown
Salem core.

PAGE 39 IMAGES: TOP: CORBAN COLLEGE AUDITORIUM

MIDDLE: MARION POLK FOOD SHARE

BOTTOM: ST. JAMES CATHOLIC CHURCH











HEALTHCARE

Healthcare

With more than 40 years of experience constructing medical facilities, our healthcare team at LCG Pence understands the unique challenges and specialized needs associated with medical environments.

Our healthcare clients include:

Adventist Health
Legacy Health
Kaiser Permanente
Providence Health
Salem Hospital
Willamette Falls Health
Salem Pediatrics
Salem Radiology

Our healthcare construction experience includes:

New hospitals
Imaging centers
Medical office buildings
Physician offices
Nursing towers
Parking structures
Plant services



FEATURE
PROVIDENCE
WILLAMETTE FALLS
HEALTH CENTER

AMENITIES

Urgent Care
Diagnostic imaging
MRI
CT Scan
X-Ray
Ultrasound
Bone density
Mammography

DESIGN

LCG Pence's scope of work included the shell, core, first and second floor Tenant Improvements for Willamette Falls Hospital and Women's Health Center of Oregon.

Associated site work included reconfiguring a city street and adding a pump station for the City of Canby's sewer system. The project includes an urgent care wing and a diagnostic imaging wing, which contains MRI, CT Scan, X-Ray, Ultrasound, Bone Density, and Mammography equipment.

PAGE 35 IMAGES:

TOP: PROVIDENCE WILLAMETTE
HEALTH

MIDDLE: ADVENTIST PARKROSE MEDICAL OFFICE BUILDING

BOTTOM: THE DOCTOR'S CLINIC











MULTI-UNIT HOUSING

Apartments & Condos

Multi-unit housing construction requires the subtle, intricate approach of a residential builder and the logistic capabilities of a commercial contractor. At LCG Pence we combine these skill sets to produce top-quality multi-unit buildings.

Today's apartment and condo buildings are highly complex with large scope, high demands, and tight budgets. LCG Pence meets these challenges with solid preconstruction planning and value engineering that result in successful projects time after time.



FEATURE
THE CAMBRIDGE
CONDOMINIUMS

AMENITIES

5 blocks of mid-rise flats 10 townhomes City and mountain views Private gardens Gated parking garage

DESCRIPTION

The Cambridge is a 72 unit upscale condominium complex in the historic Northwest neighborhood of Portland, Oregon. It complies with both rigorous zoning criteria and complicated site restrictions.

The design is an intricate combination of five individual towers along a gateway street with ten townhomes. This in-fill project has 190,000 SF of gross floor area, 100,000 SF of net living area and 115 parking spaces. A triangular, steeply sloping 1.6 acre site of highly unstable soils demanded acute attention to site development requirements.

This high visibility and dense neighborhood development required impeccable attention to materials staging and site cleanliness.

PAGE 39 IMAGES:
TOP: THE MILANO APARTMENTS

MIDDLE: PACIFICA CONDO'S

BOTTOM: HARRISON TOWERS











SENIOR LIVING

Senior Living

In the last 10 years LCG Pence has built 23 new facilities, and remodeled many more, with projects ranging in size from \$500,000 to \$30M, making us one of the region's most experienced senior living general contractors. These experiences have equipped us with invaluable knowledge that we are able to pass along to you as an added value. We understand the unique challenges and specialized needs associated with constructing new facilities, and working in occupied aging patient environments; whether its codes and licensing during new construction or patient safety during occupied construction, LCG Pence has the knowledge and experience you are looking

Our experience building senior living facilities extends beyond the Pacific Northwest. Our knowledge of individual state licensing requirements makes us a true partner to our client's with facilities located across the United States. This knowledge enables us to travel with our clients wherever their facilities are located.



FEATURE QUAIL PARK AT LYNNWOOD

AMENITIES

Fitness center
Salon
Theater room
Billiard room
Chapel
Library
Spa

DESCRIPTION

Located in Lynnwood, Washington, Quail Park is situated in a forest-park like setting with views of the Olympic mountains.

The 132,000 SF, 3 story, 130 unit Assisted and Memory care facility was designed to provide its residents with a host of amenities. In addition to the amenities listed above, it contains a large dining room plus a smaller private dining room available for family gatherings and special occasions.

The second phase includes 34 independent living cottage units, a new aquatic and fitness center and an additional dining room.

PAGE 43 IMAGES: TOP: THE STAFFORD, AVAMERE SENIOR LIVING

MIDDLE: BOZEMAN LODGE & VILLAGE

BOTTOM: SPRING RIDGE ASSISTED LIVING AND MEMORY CARE











INDUSTRIAL

Industrial

Our experience in industrial construction and renovation has partnered LCG Pence with some of the largest industrial companies in our region. From warehouses to manufacturing plants, cold storage to distribution centers, LCG Pence has the expertise you require to manage each specialized project.

So whether you have a new facility, or want to expand your existing space, LCG Pence is the local partner you've been looking for.

Our industrial clients include:
Widmer Brothers Brewing
Superior Tire Service
Thermo King
Roadway Distribution
Norpac Foods
Hewlett Packard
American Airlines
Cascade Steel Rolling Mills
Dow Agro
Food Services of America
Kettle Foods
Masons Supply
Flight Craft



FEATURE
WIDMER BROTHERS
BREWING / CRAFT BREW

AMENITIES

Refrigerated processing
Fermentation tanks
Cold bottle storage
Keg filling stations
Corporate offices
Tasting room

DESIGN

This 66,000 SF renovation and addition consisted of offices, insulated storage and production areas. 52,000 SF of the expansion houses refrigerated processing.

The scope of work included the demolition of existing buildings adjacent to an operational building, excavation of the site for a new basement, construction of a new two-story addition to house cold bottle storage, beer fermentation operations, keg filling station, offices, and tasting rooms.

LCG Pence continues to provide on-going services to this valued client.

PAGE 47 IMAGES: TOP: MASONS SUPPLY WAREHOUSE

MIDDLE: CASCADE STEEL ROLLING MILLS

BOTTOM: DOW AGROSCIENCES GREENHOUSE











TENANT IMPROVEMENTS

Tenant Improvement

At LCG Pence, our tenant improvement team operates with the agility of a small firm, but with all of the resources of a large company, enabling us to handle the complexities of remodels, renovations and tenant build-outs.

Our team maintains an awareness of the ongoing operations and works closely with tenants to keep them apprised of construction activities that impact business operations. Particular attention is paid to the safety and comfort of occupants.

We work together with our client and designers; maintaining a focus on the details to ensure the finished space achieves the desired form, function, and aesthetic.



FEATURE
MERCEDES BENZ OF
EUGENE

AMENITIES

New exterior canopy
New exterior facade
Renovation of parts & service
New showroom
New customer lounge
New lobby
Renovation of admin offices
Additions:

State of the art service bays Technician hall and library

DESCRIPTION

This tenant improvement is a remodel and addition to the existing Mercedes-Benz of Eugene. The project included new canopy additions for the service drive and a complete rework of the front building facade. To complete the exterior renovations a new entry portal was also added.

The addition of a new enclosed car delivery room, two new state of the art service bays, and technician's hall including a library was constructed. The remodel and renovation included the parts and service area, showroom, customer lounge, lobby and both the sales and administration offices.

All work was completed to bring the dealership up to current Mercedes-Benz Autohaus standards.

PAGE 51 IMAGES:
TOP: MAPS CREDIT UNION

MIDDLE: VERIZON WIRELESS

BOTTOM: MEZZANINE ADDITION, KROC CENTER











HISTORIC RENOVATIONS

Historic Renovations

Historic renovation projects are unique opportunities to revive aging, often fragile, buildings of historical significance. Repositioning and restoring historic buildings is one of the most sustainable ways to build.

We work with historical preservation agencies in order to properly remove historic materials, preserve and restore them, and then reinstall them; a process that requires in-depth planning, coordination and care. Through these renovations, LCG Pence enhances the character and updates the functionality of buildings while maintaining their historical integrity and charm.



FEATURE

OREGON COLLEGE OF ORIENTAL MEDICINE

AMENITIES

5 laboratory classrooms
Teaching spaces
Language center
Faculty offices
Library
Clinical and patient rooms
Herbal dispensary
LEED Gold Certification



DESCRIPTION

The OCOM project is a full seismic and interior upgrade of a historic 1910 building. Originally 4 stories, historic unreinforced masonry structure included the addition of a new 5th floor penthouse.

Upgrades include an elevator, new stairwells, shear walls, restored vintage windows, new storefront, classrooms, offices, rest rooms and penthouse offices with exterior roof top garden and deck.

The OCOM project incorporated Feng Shui design, a LEED Gold certification, and a high percentage of MWESB participation.

PAGE 55 IMAGES: TOP: WALLER HALL, WILLAMETTE UNIVERSITY

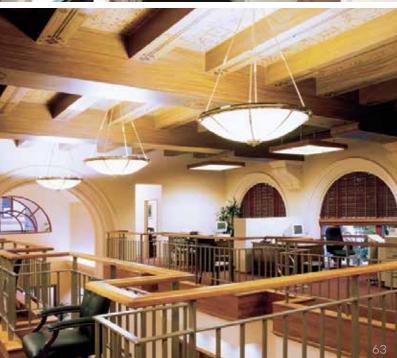
MIDDLE: OREGON CIVIC
JUSTICE CENTER, WILLAMETTE
UNIVERSITY

BOTTOM: BANK OF THE CASCADES, CAPITAL CENTER BUILDING











LCG Pence supports true sustainability: the balance of social, economic, and environmental care. The ethical business practices we employ, the local families we support, and our deep roots within the Portland and Salem communities demonstrate that for LCG Pence, sustainability is more than just keeping score.

It's the common role of the CM/GC partner to reduce construction waste, track compliance paperwork, and ensures indoor air quality. These traditional roles are important, and LCG Pence's LEED accredited professionals excel in them.

Where we differ from our competition is what we bring to the process. At LCG Pence we have a process called creative participation (CP). Creative participation is digging deep and uncovering sustainable opportunities to maximize the efficiency of the building and construction process. As a team we reach beyond our traditional roles and responsibilities with Creative Participation to maximize the sustainability of the project.



SUSTAINABILITY

FEATURE

STATE OF OREGON NORTH MALL BUILDING

AMENITIES

3 distinct zones for offices Central atrium Vegetated roof Underground parking LEED Gold Certification



DESCRIPTION

Located near the Capitol
Mall in Salem, the North Mall
Office Building is the first
state building designed and
constructed in accordance
with the State of Oregon
mandate on Sustainability.

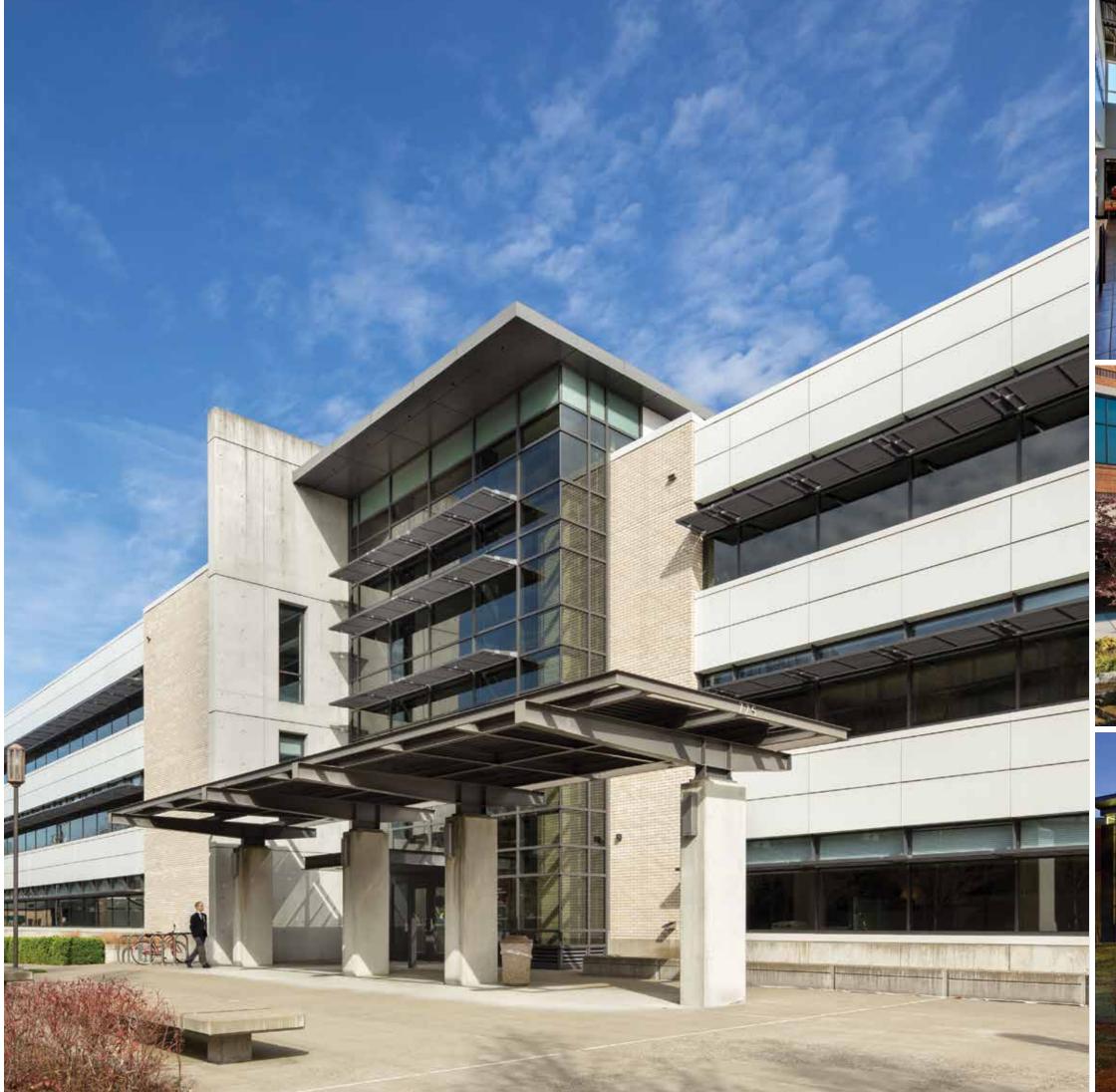
The 116,000 SF building is organized into three distinct zones to accommodate the Water Bureau, Parks and Recreation and Oregon Housing and Community Services. It is all connected by a central atrium with natural lighting and ventilation.

The LEED Gold certified project established state-wide energy-efficiency and environmental standards for future LEED projects in the state of Oregon.

PAGE 59 IMAGES: TOP: CENTRAL HIGH SCHOOL, LEED GOLD

MIDDLE: BROADWAY COMMONS, SALEM ALLIANCE CHURCH, LEED GOLD

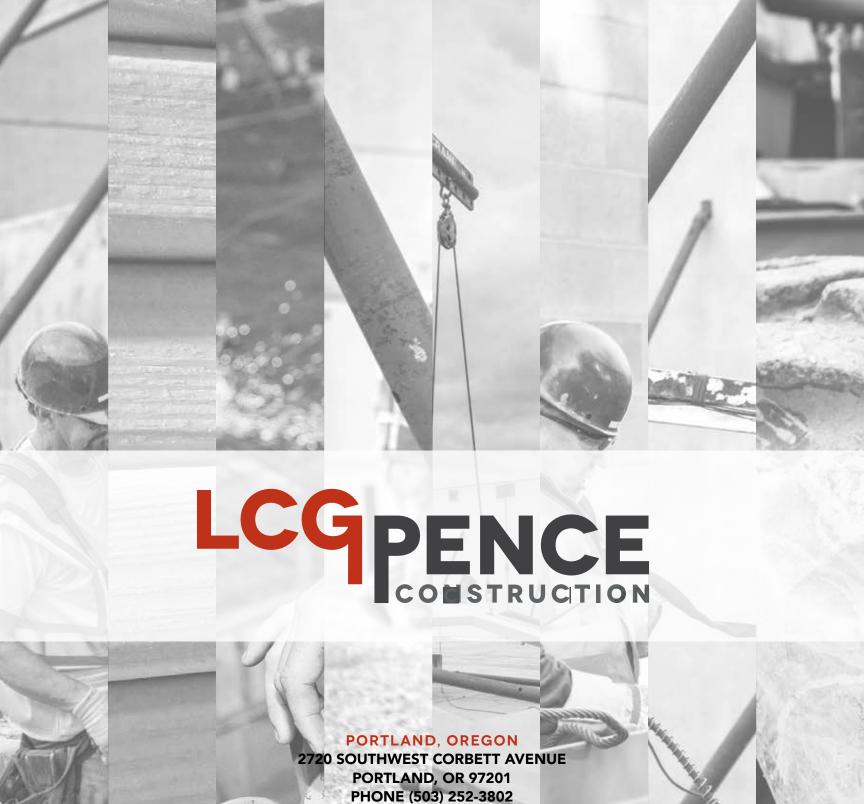
BOTTOM: ROBERT STRAUB MIDDLE SCHOOL, LEED SILVER











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